| ocuSign Envelope ID: 1D735207-0A4E-4204-A76C-5 | Print Form 595E2640C395 | Reset Form | | nd Code Citations: | | | | |
|--|---|--|--|---------------------------------|--|--|--|--|
| CONOMIC AND FISCAL IMPACT ST | | | <u>SAM Sect</u> | ion 6601-6616 | | | | |
| REGULATIONS AND ORDERS) | | | | | | | | |
| D. 399 (Rev. 10/2019) | | | | | | | | |
| ECONOMIC IMPACT STATEMENT | | | | | | | | |
| | ONTACT PERSON | | ADDRESS | TELEPHONE NUMBER | | | | |
| Sambling Control Commission | osh Rosenstein | Jros | senstein@cgcc.ca.gov | 9162745823 | | | | |
| ESCRIPTIVE TITLE FROM NOTICE REGISTER OR FORM 400 | | | | NOTICE FILE NUMBER | | | | |
| Jpdate to Annual Fees | | | | Z | | | | |
| A. ESTIMATED PRIVATE SECTOR COST IMPACTS | 5 Include calculations ar | nd assumptions in the | rulemaking record. | | | | | |
| . Check the appropriate box(es) below to indicate w | hether this regulation: | | | | | | | |
| X a. Impacts business and/or employees | | eporting requirements | 5 | | | | | |
| X b. Impacts small businesses | f. Imposes pr | rescriptive instead of p | performance | | | | | |
| c. Impacts jobs or occupations | g. Impacts in | | | | | | | |
| d. Impacts California competitiveness | | ne above (Explain belo | w): | | | | | |
| | | | ,. | | | | | |
| | | | | | | | | |
| If any box in Items 1 a th | 0 0 | - | - | | | | | |
| If box in Item 1.h. is cl | hecked, complete the l | Fiscal Impact State | ement as appropriate. | | | | | |
| Gambling Control Commission | n | | | f in and income at) inc | | | | |
| The (Agency/Department) | estimates that the | economic impact of th | his regulation (which includes the | fiscal impact) is: | | | | |
| X Below \$10 million | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| Between \$10 and \$25 million | | | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million | | | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov | | e required to submit a | Standardized Regulatory Impact Ass | essment | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million | Code Section 11346.3(c)] | e required to submit a <u>s</u> | Standardized Regulatory Impact As: | essment | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government 0 | | e required to submit a | Standardized Regulatory Impact As: | essment | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government 0 | Code Section 11346.3(c)] 108 | _ | Standardized Regulatory Impact Ass oviders of Prop. Pla | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov | Code Section 11346.3(c)] 108 Cardrooms, Th | _ | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government 0] Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofit | Code Section 11346.3(c)] 108 Cardrooms, Th | _ | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government C Enter the total number of businesses impacted: | Code Section 11346.3(c)] 108 Cardrooms, Th its): | _ | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government 0] Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofi Enter the number or percentage of total businesses impacted that are small businesses: | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% 0 | - nird-Party Pro | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government 0] Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofi Enter the number or percentage of total businesses impacted that are small businesses: | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% 0 | - nird-Party Pro | | | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofi Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created This regulation is an up | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 | nird-Party Pro eliminated:0 | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofient of the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 | nird-Party Pro eliminated:0 | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government C Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofi Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created Explain: This regulation is an up | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 odate to the ann | nird-Party Pro eliminated:0 | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government Control of the economic impact | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 odate to the ann tatewide | - - eliminated: 0 nual fee amou | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government Control of the specified in Government Contr | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 odate to the ann tatewide | - - eliminated: 0 nual fee amou | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ow as specified in Government Control of the economic impact is economic impact of the economic impact of | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 odate to the ann tatewide ocal or regional (List areas | - nird-Party Pro eliminated: 0 nual fee amou | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is over as specified in Government Control of the economic impact of the economic impa | Code Section 11346.3(c)] 108 Cardrooms, This: 89% and 85% 0 d: 0 odate to the annext tatewide ocal or regional (List areas and eliminated: | - nird-Party Pro eliminated: 0 nual fee amou | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ow as specified in Government Control of the economic impact is economic impact of the economic impact of | Code Section 11346.3(c)] 108 Cardrooms, Th cardrooms, Th its): 89% and 85% 0 d: 0 dt odate to the ann tatewide ocal or regional (List areas and eliminated: N/A | - nird-Party Pro eliminated: 0 nual fee amou | oviders of Prop. Pla | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Center the total number of businesses impacted: Describe the types of businesses (Include nonprofit Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created Explain: This regulation is an up Explain: Center the number of jobs created: Between \$25 and \$25 million Description: Descript | Code Section 11346.3(c)] 108 Cardrooms, Th cardrooms, Th its): 89% and 85% 0 d: 0 dt odate to the ann tatewide ocal or regional (List areas and eliminated: N/A | - nird-Party Pro eliminated: 0 nual fee amou | oviders of Prop. Pla nts charged to cardr | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Center the total number of businesses impacted: Describe the types of businesses (Include nonprofit Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created Explain: This regulation is an up Explain: Center the number of jobs created: Between \$25 and \$25 million Description: Descript | Code Section 11346.3(c)] 108 Cardrooms, Th cardrooms, Th its): 89% and 85% 0 d: 0 dt odate to the ann tatewide ocal or regional (List areas and eliminated: N/A | - nird-Party Pro eliminated: 0 nual fee amou | oviders of Prop. Pla nts charged to cardr | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is over as specified in Government Content of the economic impact of economic impact of the economic impact o | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% 0 d: 0 odate to the ann tatewide ocal or regional (List areas and eliminated: d: N/A sinesses to compete with | nird-Party Pro | oviders of Prop. Pla nts charged to cardr | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofit Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created Explain: This regulation is an up Explain: Describe the geographic extent of impacts: Describe the number of jobs created: Describe the geographic created: D | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% 0 d: 0 odate to the ann tatewide ocal or regional (List areas and eliminated: d: N/A sinesses to compete with | nird-Party Pro | oviders of Prop. Pla nts charged to cardr | yer Services | | | | |
| Between \$10 and \$25 million Between \$25 and \$50 million Over \$50 million [If the economic impact is ov as specified in Government of Enter the total number of businesses impacted: Describe the types of businesses (Include nonprofi Enter the number or percentage of total businesses impacted that are small businesses: Enter the number of businesses that will be created Explain: This regulation is an up this created: Describe the types of jobs created: Describe the types of jobs or occupations impacted Will the regulation affect the ability of California bu other states by making it more costly to produce ge | Code Section 11346.3(c)] 108 Cardrooms, Th its): 89% and 85% d: 0 d: 0 date to the ann tatewide ocal or regional (List areas and eliminated: d: N/A d: Isinesses to compete with oods or services here? | - - - - - - - - - - - - - - | oviders of Prop. Pla | yer Services | | | | |

| Print Form DocuSign Envelope ID: 1D735207-0A4E-4204-A76C-595E2640C395 STATE OF CALIFORNIA – DEPARTMENT OF FINANCE | Reset Form Inst | ructions and Code Citations: SAM Section 6601-6616 |
|--|---|---|
| STATE OF CALIFORNIA — DEPARTMENT OF FINANCE ECONOMIC AND FISCAL IMPACT STATEMENT (REGULATIONS AND ORDERS) STD. 399 (Rev. 10/2019) | | <u>SAM Section 6001-0010</u> |
| | T STATEMENT (CONTINUED) | |
| B. ESTIMATED COSTS Include calculations and assumptions in the ru | lemaking record. | |
| 1. What are the total statewide dollar costs that businesses and individua | als may incur to comply with this regulation over i | see addendum |
| a. Initial costs for a small business: \$ see addendum | Annual ongoing costs: \$ see addendum | Years: annually |
| b. Initial costs for a typical business: \$ See addendum | Annual ongoing costs: \$ see addendum | Years: annually |
| c. Initial costs for an individual: \$ <u>N/A</u> | Annual ongoing costs: \$ <u>N/A</u> | Years: N/A |
| d. Describe other economic costs that may occur: N/A | | |
| 2. If multiple industries are impacted, enter the share of total costs for ea | see addendum | |
| 3. If the regulation imposes reporting requirements, enter the annual cos Include the dollar costs to do programming, record keeping, reporting, and | sts a typical business may incur to comply with th d other paperwork, whether or not the paperwork m | ese requirements. N/A nust be submitted. \$ |
| 4. Will this regulation directly impact housing costs? | NO | |
| If YES, enter the ar | nnual dollar cost per housing unit: \$ | |
| | Number of units: | |
| 5. Are there comparable Federal regulations? YES X N | NO | |
| Explain the need for State regulation given the existence or absence of | Federal regulations: | |
| Enter any additional costs to businesses and/or individuals that may be | e due to State - Federal differences: \$ | |
| C. ESTIMATED BENEFITS Estimation of the dollar value of benefits is r | not specifically required by rulemaking law, but e | ncouraged. |
| 1. Briefly summarize the benefits of the regulation, which may include ar health and welfare of California residents, worker safety and the State recent cost information from the Commiss | s environment: Charged annual fee | amounts based on more |
| provide more accurate annual fees. | | |
| 2. Are the benefits the result of: X specific statutory requirements, or Statute directs the Commission to co | | |
| What are the total statewide benefits from this regulation over its lifeti | ime? \$ | |
| 4. Briefly describe any expansion of businesses currently doing business | | N/A m this regulation: |
| | | |
| D. ALTERNATIVES TO THE REGULATION Include calculations and a specifically required by rulemaking law, but encouraged. | ssumptions in the rulemaking record. Estimation | of the dollar value of benefits is not |
| 1. List alternatives considered and describe them below. If no alternative | s were considered, explain why not: | endum |
| | | |

| DocuSign Envelope ID: 1D735207-0A4E-4204-A7 | Print Form 6C-595E2640C395 | Reset Form | Instructions and Code Citations: <u>SAM Section 6601-6616</u> |
|---|---|--|--|
| ECONOMIC AND FISCAL IMPACT | STATEMENT | | SAM Section 0001-0010 |
| REGULATIONS AND ORDERS) | | | |
| ГD. 399 (Rev. 10/2019) ECOI | NOMIC IMPACT S | STATEMENT (CO | NTINUED) |
| . Summarize the total statewide costs and benef | | | , |
| | - | | |
| Regulation:Benefit: \$357,877Alternative 1:Benefit: \$357,877 | 399.524 | | |
| Alternative 1: Benefit: \$ | Cost: \$ | | |
| Alternative 2: Benefit: \$ | Cost: \$ | | |
| Briefly discuss any quantification issues that are of estimated costs and benefits for this regul | | see addendum | |
| Rulemaking law requires agencies to conside regulation mandates the use of specific techn actions or procedures. Were performance sta | nologies or equipment, or p ndards considered to lowe | prescribes specific r compliance costs? | |
| Explain: N/A - This regulation | does not mandate | e the use of spec | ific technologies or equipment, |
| nor does it prescribe spec | ific actions or p | procedures. | |
| | | | |
| E. MAJOR REGULATIONS Include calculation | s and assumptions in the ru | ılemaking record. | |
| | | al/EPA) boards, offices a fety Code section 57005) | nd departments are required to . Otherwise, skip to E4. |
| 1. Will the estimated costs of this regulation to Ca | alifornia business enterprise | s exceed \$10 million ? Y | ES X NO |
| | | mplete E2. and E3 O, skip to E4 | |
| 2. Briefly describe each alternative, or combination | on of alternatives, for which | a cost-effectiveness analysis | was performed: |
| Alternative 1: | | | |
| Alternative 2: | | | |
| (Attach additional pages for other alternatives) | | | |
| | | | |
| 3. For the regulation, and each alternative just d | | | |
| Regulation: Total Cost \$ | | | |
| Alternative 1: Total Cost \$ | | | |
| Alternative 2: Total Cost \$ | Cost-effect | iveness ratio: \$ | |
| | between the date the majo | | nd individuals located in or doing business in California be filed with the Secretary of State through12 months |
| YES X NO | | | |
| If YES, agencies are required to submit a <u>Standar</u> Government Code Section 11346.3(c) and to incl | | | |
| 5. Briefly describe the following: | | | |
| | | ion adjusts the a | nnual fees of cardrooms and TPPP |
| to recover associated regul | atory costs. | | |
| The incentive for innovation in products, mate | erials or processes: $\frac{N/A}{}$ | | |
| The benefits of the regulations, including, but residents, worker safety, and the state's enviro | not limited to, benefits to th nment and quality of life, ar | ne health, safety, and welfare nong any other benefits ider | of California This regulation will ntified by the agency: |
| ensure the regulatory agend | ies have the fun | nds necessary to | fulfill statutory requirements. |

| | Print Form | |
|----------|----------------|--|
| 4204-476 | C-595E2640C395 | |



Instructions and Code Citations: SAM Section 6601-6616

| DocuSign Envelope ID: 1D735207-0A4E-4204-A76C-595E2640C395 |
|--|
| STATE OF CALIFORNIA - DEPARTMENT OF FINANCE |

ECONOMIC AND FISCAL IMPACT STATEMENT (REGULATIONS AND ORDERS) STD. 399 (Rev. 10/2019)

_

FISCAL IMPACT STATEMENT

| A. FISCAL EFFECT ON LOCAL GOVERNMENT Indicate current year and two subsequent Fiscal Years. | appropriate boxes 1 t | hrough 6 and attach calculations and assum | ptions of fiscal impact for the |
|---|--------------------------|--|---------------------------------|
| 1. Additional expenditures in the current State Fiscal Y (Pursuant to Section 6 of Article XIII B of the Californi | | |). |
| \$ | | | |
| a. Funding provided in | | | |
| Budget Act of | or Chapter | , Statutes of | |
| b. Funding will be requested in the Governor's Bu | dget Act of | | |
| | Fiscal Year: | | |
| 2. Additional expenditures in the current State Fiscal Y (Pursuant to Section 6 of Article XIII B of the Californi | | |). |
| \$ Check reason(s) this regulation is not reimbursable and p | rovido the appropriate | information | |
| a. Implements the Federal mandate contained in | roviae the appropriate | information: | |
| | | | |
| b. Implements the court mandate set forth by the | | | Court. |
| Case of: | | VS | |
| c. Implements a mandate of the people of this Sta | te expressed in their a | approval of Proposition No. | |
| Date of Election: | | | |
| d. Issued only in response to a specific request fro | | | |
| Local entity(s) affected: | | | |
| | | | |
| e. Will be fully financed from the fees, revenue, etc | c. from: | | |
| Authorized by Section: | (| of the | Code; |
| f. Provides for savings to each affected unit of loc | al government which | will, at a minimum, offset any additional costs | to each; |
| g. Creates, eliminates, or changes the penalty for a | a new crime or infracti | on contained in | |
| 3. Annual Savings. (approximate) | | | |
| \$ | | | |
| 4. No additional costs or savings. This regulation makes of | only technical, non-sub | ostantive or clarifying changes to current law rec | gulations. |
| X 5. No fiscal impact exists. This regulation does not affect | any local entity or pro- | gram. | |
| 6. Other. Explain | | | |

| | Print Form |
|---|----------------|
| DocuSign Envelope ID: 1D735207-0A4E-4204-A760 | C-595E2640C395 |



Instructions and Code Citations: SAM Section 6601-6616

| STATE OF CALIFORNIA — DEPARTMENT OF FINANCE |
|---|
| |
| |

| (REGULATIONS | AND | ORDERS) |
|-------------------------|-----|---------|
| STD. 399 (Rev. 10/2019) | | |

FISCAL IMPACT STATEMENT (CONTINUED)

| B. FISCAL EFFECT ON STATE GOVERNMENT Indicate appropriate boxes 1 through 4 and attach calculation year and two subsequent Fiscal Years. | s and assumptions of fiscal impact for the current |
|---|--|
| 1. Additional expenditures in the current State Fiscal Year. (Approximate) | |
| \$ | |
| It is anticipated that State agencies will: | |
| a. Absorb these additional costs within their existing budgets and resources. | |
| b. Increase the currently authorized budget level for the Fiscal Year | |
| 2. Savings in the current State Fiscal Year. (Approximate) | |
| \$ | |
| 3. No fiscal impact exists. This regulation does not affect any State agency or program. | |
| X 4. Other. Explain A total increase in collection of approximately \$41, | ,647 per year, based on |
| comparison to 2024 annual fees that were invoiced in Oc | tober 2023. |
| C. FISCAL EFFECT ON FEDERAL FUNDING OF STATE PROGRAMS Indicate appropriate boxes 1 through 4 impact for the current year and two subsequent Fiscal Years. | and attach calculations and assumptions of fiscal |
| 1. Additional expenditures in the current State Fiscal Year. (Approximate) | |
| \$ | |
| 2. Savings in the current State Fiscal Year. (Approximate) | |
| \$ | |
| X 3. No fiscal impact exists. This regulation does not affect any federally funded State agency or program. | |
| 4. Other. Explain | |
| | |
| | DATE |
| Alana Carter | 11/15/2023 |
| The signature attests that the agency has completed the STD. 399 according to the instructions in SA he impacts of the proposed rulemaking. State boards, offices, or departments not under an Agency highest ranking official in the organization. | |
| AGENCY SECRETARY | DATE |
| Stacey luna Baster | 11/15/2023 |
| Finance approval and signature is required when SAM sections 6601-6616 require completion of Fi | scal Impact Statement in the STD. 399. |
| DEPARTMENT OF FINANCE PROGRAM BUDGET MANAGER | DATE |

FORM 399 ADDENDUM

California Gambling Control Commission Update to Annual Fees CGCC-GCA-2023-03-R

ECONOMIC IMPACT STATEMENT

B. Estimated Costs (Pg. 2)

These estimates were calculated based on the difference between 2024 annual fees invoiced to cardroom business licensees and TPPPS business licensees in October 2023 based on the annual fee amounts in the current regulations, compared to the 2024 annual fees that would have been invoiced to cardroom business licensees and TPPPS business licensees based on the proposed amendments to the annual fee amounts.

1. What are the total statewide dollar costs that businesses may incur to comply with this regulation over its lifetime? Additional statewide costs of approximately \$399,524 for cardrooms and statewide savings of approximately \$357,877 for TPPPS, for a combined statewide cost increase of approximately \$41,647 per year.

a. What are the initial costs and annual ongoing costs for a small business? Statewide costs of approximately \$169,886 for small business cardrooms and a savings of approximately \$45,406 for small business TPPPS, for a total statewide cost to small businesses of approximately \$124,479 per year.

This represents an average annual cost to individual small business cardrooms of approximately \$2,327, and an average annual savings to individual small business TPPPS of approximately \$2,064.

b. What are the initial costs and annual ongoing costs for a typical business? Statewide costs of approximately \$229,638 for typical (non-small business) cardrooms and a savings of approximately \$312,471 for typical (non-small business) TPPPS, for a total statewide savings to typical (non-small business) businesses of approximately \$82,832 per year.

This represents an average annual cost to individual typical (non-small business) cardrooms of approximately \$25,515, and an average annual savings to individual typical (non-small business) TPPPS of approximately \$78,118.

D. Alternatives to the Regulation (Pg. 2-3)

1. List alternatives considered and describe them below. If no alternatives were considered, explain why not. The Commission considered an alternate annual fee methodology proposed by an industry stakeholder. The alternate methodology attributed the amounts of each Cost Pool to active and non-operational cardrooms and TPPPS based on the authorized number of tables per cardroom and the number of employees per TPPPS. Additionally, the alternate methodology only attributed Cost Pools 3-6 to active cardrooms and TPPPS. For more details on the alternative considered and the reasons it was not utilized, please see the Initial Statement of Reasons.

3. Briefly discuss any quantification issues that are relevant to a comparison of estimated costs and benefits for this regulation or alternatives. The indicated benefit represents statewide savings to TPPPS businesses. The indicated cost represents increased statewide costs to cardrooms. The total statewide costs and benefits do not differ between the proposed regulation and the alternative considered because the alternative simply provides an alternate cost allocation methodology to recover the same necessary amount of total statewide costs.

Please also see the following attachments:

- Attachment 1 Cost Pools, Summaries, and Cost Calculations for Proposed Regulations
- Attachment 2 Cost Pool Breakdown (used for both the Proposed Regulations and the Alternative Considered)
- Attachment 3 Cost Pools, Summaries, and Cost Calculations for Alternative Considered

California Gambling Commission Update to Annual Fees (CGCC-GCA-2023-03-R) Attachment 1 Cost Pools, Summaries and Cost Calculations - PROPOSED REGULATIONS

| Cost Pool | Cost Pool Name | Cost Pool Descriptions | Total Amount to Allocate | Cardroom # | TPPPS # | Cardroom % | TPPPS % | Cardroom \$ | TPPPS \$ | Total |
|-------------|---------------------------|--|-----------------------------|------------|---------|------------|---------|--------------|-------------|--------------|
| Cost Pool 1 | Even Across All | Even cost to Cardroom and TPPPS, Active and Non-Op | \$7,069,105 | 82 | 26 | 50% | 50% | \$3,534,553 | \$3,534,553 | \$7,069,105 |
| Cost Pool 2 | Application Split | Workload based on average # of applications | \$2,000,747 | 1,058 | 4,015 | 21% | 79% | \$417,266 | \$1,583,481 | \$2,000,747 |
| Cost Pool 3 | Entity Split | Workload based on # of Entities | \$8,472,197 | 82 | 26 | 76% | 24% | \$6,432,594 | \$2,039,603 | \$8,472,197 |
| Cost Pool 4 | Commission Actions | Workload based on # of Commission Actions | \$1,313,951 | 995 | 1,964 | 34% | 66% | \$441,832 | \$872,119 | \$1,313,951 |
| Cost Pool 5 | Cardroom Only Costs | Allocate to Active and Non-Op evenly | \$1,579,537 | 1 | 0 | 100% | 0% | \$1,579,537 | \$0 | \$1,579,537 |
| Cost Pool 6 | TPPPS Only Costs | Allocate to Active and Non-Op evenly | \$1,442,430 | 0 | 1 | 0% | 100% | \$0 | \$1,442,430 | \$1,442,430 |
| TOTAL | | | \$21,877,967 | | | | | \$12,405,782 | \$9,472,185 | \$21,877,967 |

| Entity Type | Cost Pool 1 Even Across All | Cost Pool 2 Application Split | Cost Pool 3 Entity Split | Cost Pool 4 Commission Actions | Cost Pool 5 Cardroom Only Costs | Cost Pool 6 TPPPS Only Costs | TOTAL All Cost Pools |
|-------------|--------------------------------|----------------------------------|-----------------------------|-----------------------------------|---------------------------------------|---------------------------------|-------------------------|
| Cardroom | \$3,534,553 | \$417,266 | \$6,432,594 | \$441,832 | \$1,579,537 | \$0 | \$12,405,782 |
| TPPPS | \$3,534,553 | \$1,583,481 | \$2,039,603 | \$872,119 | \$0 | \$1,442,430 | \$9,472,185 |
| TOTAL | \$7,069,105 | \$2,000,747 | \$8,472,197 | \$1,313,951 | \$1,579,537 | \$1,442,430 | \$21,877,967 |

| Entity Type | 3-Year Avg Commission Actions (Cost Pool 4) | Total Annual Fee Cost per Industry (Sum of Cost Pools) | Base Cost per Active Entity Under \$1.5M in Avg. Revenue | Base Cost for Non-Ops (1/2 Base Cost) |
|-------------|---|--|---|---|
| Cardroom | 995 | \$12,405,782 | \$12,468 | \$6,234 |
| TPPPS | 1,964 | \$9,472,185 | \$4,823 | \$2,411 |
| TOTAL | 2,959 | \$21,877,967 | | |

| Entity Type | Total Amount of Annual Fee Owed | Amount to be Paid by Non-Ops | Amount to be Paid by < \$1.5M Entities | Remaining Amount | Gaming Revenue of | w/\$1.5M or more in 3-Yr Average GR |
|-------------|------------------------------------|---------------------------------|--|------------------|-------------------|--|
| Cardroom | \$12,405,782 | \$168,320 | \$162,086 | \$12,075,376 | \$909,202,285 | 1.33% |
| TPPPS | \$9,472,185 | \$14,469 | \$24,115 | \$9,433,602 | \$636,201,788 | 1.48% |
| TOTAL | \$21,877,967 | \$182,788 | \$186,200 | \$21,508,979 | \$1,545,404,072 | |

| Industry | Total Number of Businesses | Small Businesses | Small Business Ratio | Statewide Impact (Cost or Savings) Typical Businesses | Statewide Impact (Cost or Savings) Small Businesses | Statewide Total Impact by Industry | Impact per Typical Business | Impact per Small Business |
|----------|-------------------------------|------------------|----------------------|---|---|---------------------------------------|--------------------------------|------------------------------|
| Cardroom | 82 | 73 | 89.02% | \$229,638 | \$169,886 | \$399,524 | \$25,515.38 | \$2,327.20 |
| TPPPS | 26 | 22 | 84.62% | -\$312,471 | -\$45,406 | -\$357,877 | -\$78,117.69 | -\$2,063.93 |
| | | | TOTAL | -\$82,832 | \$124,479 | \$41,647 | | |

PLEASE NOTE: CALCULATION OF FIGURES MAY BE OFF DUE TO ROUNDING

California Gambling Control Commission Update to Annual Fees Attachment 2 COST POOL BREAKDOWN BY DEPARTMENT (SALARIES, OVERHEAD, ADMINISTRATIVE COSTS)

| | | Cost Pc | ool 1 Even Across All | | | Cost Pool 2 Appl | lication Split | | | Cost Pool 3 E | intity Split | | | Cost Pool 4 Commission Actions | | c | ost Pool 5 Cardroc | om Only Costs | | | Cost Pool 6 TPPPS Only Costs | | Total Hou | rrs Total FBHR * | * Total Indirect Support | Total Specific & Unique Materials & Supplies | Total |
|---|--------------------|--|---|-------------------------|---------------------------------|------------------|---|--------------------------|---|--|---|---|------------------|--|------------|---|--------------------|---|------------------------|----------|---|---------------------------------------|--|--|--|---|--|
| | Hours | FBHR * Indirect Se | Support Specific & Unique Materials & Supplies | Total | Hours FBHR * | Indirect Support | Specific & Unique Materials & Supplies | Total | Hours | FBHR * Indirect Support | Specific & Unique Materials & Supplies | Total | Hours FBHR * | Indirect Support Specific & Unique Materials & Supplies | Total | Hours FBHR * | Indirect Support | Specific & Unique Materials & Supplies | Total | Hours | FBHR * Indirect Support Specific & U Materials & S | | | | | materials & supplies | |
| California Gambling Control Commission | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| (Executive) Chairperson (Commissioner) | | | | | | | | | | | | | 839.83 \$163 | | \$137,048 | | | | | | | | 839. | | ' | | \$137,048 |
| (Executive) Executive Director | 619.37 | \$156 | | \$96,806 | | | | | | | | | 62.73 \$156 | | \$9,805 | 348.45 \$156 | | | \$54,462 | 45.69 | \$156 | \$7,141 | 1,076. | | ' | | \$168,213 |
| (Executive) Member (Commissioner) | | | | | | | | | | | | | 3,359.31 \$158 | | \$531,309 | | | | | | | | 3,359. | \$158 | <u> </u> | | \$531,309 |
| (Executive) Staff Services Manager I (Specialist) | 855.42 | \$91 | | \$77,650 | | | | | | | | | | | | 49.33 \$91 | | | \$4,478 | 3.33 | \$91 | \$302 | 908. | 38 \$272 | <u> </u> | | \$82,430 |
| (Leg. & Reg) Deputy Director, Legislation and Regulatory Affairs | 687.83 | \$128 | | \$87,786 | | | | | | | | | 8.51 \$128 | | \$1,086 | | | | | | | | 696. | \$255 | <u> </u> | | \$82,430 \$88,872 \$56,744 |
| (Leg. & Reg) Deputy Director, Legislation and Regulatory Affairs (CEA - Level A) | | | | | | | | | | | | | | | | 432.11 \$128 | | | \$55,149 | 12.50 | \$128 | \$1,595 | 444. | 51 \$255 | , | | \$56,744 |
| (Leg. & Reg) Staff Services Manager I (Specialist) | 1,944.94 | | | \$171,079 | | | | | | | | | 2.01 \$88 | | \$177 | 1,539.87 \$88 | | | \$135,449 | 1.50 | \$88 | \$132 | 3,488. | \$352 | , | | \$306.836 |
| (Legal) Attorney III | 1,068.51 | \$146 | | \$156,226 | | | | | | | | | 122.68 \$146 | | \$17,937 | 2,043.68 \$146 | | | \$298,806 | 788.32 | \$146 | \$115,260 | 4,023. | 19 \$585 | , | | \$588,229 |
| (Legal) Chief Counsel (CEA - Level C) | 371.00 | \$168 | | \$62,208 | | | | | | | | | 100.66 \$168 | | \$16,878 | 581.15 \$168 | | | \$97,445 | 136.88 | \$168 | \$22,951 | 1,189. | 59 \$671 | , | | \$199,482 \$121,730 |
| (Legal) Senior Legal Analyst | 184.83 | \$81 | | \$14,932 | | | | | | | | | 52.13 \$81 | | \$4,211 | 495.42 \$81 | | | \$40,024 | 774.42 | \$81 | \$62,563 | 1,506. | \$323 | , | | \$121,730 |
| (Licensing) Associate Governmental Program Analyst | 1,404.32 | \$75 | | \$104,804 | | | | | | | | | 433.00 \$75 | | \$32,315 | 221.33 \$75 | | | \$16,518 | 198.50 | \$75 | \$14,814 | 2,257. | 15 \$299 | , | | \$168,450 |
| (Licensing) Deputy Director, Licensing (CEA - Level A) | 364.35 | \$115 | | \$42,031 | | | | | | | | | 233.54 \$115 | | \$26,941 | 43.50 \$115 | | | \$5,018 | 20.55 | \$115 | \$2,371 | 661. | 94 \$461 | , , , , , , , , , , , , , , , , , , , | | \$76,360 |
| (Licensing) Office Technician (G) | 302.67 | \$39 | | \$11,704 | | | | | | | | | 296.02 \$39 | | \$11,446 | 38.50 \$39 | | | \$1,489 | 49.50 | \$39 | \$1,914 | 686. | 59 \$155 | , | | \$26,553 \$110,116 |
| (Licensing) Staff Services Manager I | | \$74 | | \$64,829 | | | | | | | | | 273.40 \$74 | | \$20,109 | 138.50 \$74 | | | \$10.187 | 203.83 | | \$14,992 | 1,497. | | 1 | | \$110.116 |
| (OSD) Associate Budget Analyst | 764.63 | \$61 | 1 1 | \$46,976 | 1 | | | | | 1 1 | | | | | | 18.50 S61 | | | \$1.137 | | | | 783. | | 1 | | \$48,113 |
| (OSD) Associate Governmental Program Analyst | 1,558.46 | | 1 | \$119,848 | 1 | | | | | 1 1 | | | 68.25 \$77 | | \$5,249 | | | | | 1 | | | 1,626. | 71 \$154 | 1 1 | | \$48,113 \$125,096 |
| (OSD) Associate Management Auditor | 28.67 | | 1 1 | \$2,309 | 1 | | 1 | | | 1 1 | 1 | | | | | | | | | | | | 28. | | 1 1 | | \$2,309 |
| (OSD) Deputy Director (CEA - Level A) | 740.41 | | 1 | \$86,080 | | 1 | | | | 1 1 | | | 8.59 \$116 | | \$999 | | | | | 1 | | | 749. | | 1 | | \$87,078 |
| (OSD) Information Technology Manager I | | \$128 | 1 1 | \$113,369 | | | | | | 1 1 | | | | | | | | | | | | | 884. | | 1 | | \$2,309 \$87,078 \$113,369 |
| (OSD) Information Technology Specialist I | 2 646 87 | \$101 | | \$268.018 | | | | | | | | | 4.26 \$101 | | \$431 | 13.00 \$101 | | | \$1.316 | 3.75 | \$101 | \$380 | 2 667 | | 1 | | \$270,146 |
| (OSD) Office Technician | 888.00 | | 1 1 | \$41.693 | | 1 | 1 | | | 1 1 | 1 | | | | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | | | /.4 | | 2500 | 888. | | t | | \$41,693 \$51,478 |
| (OSD) Staff Mgmt Auditor | 550.56 | | | \$51,478 | | | | | | | | | | | | | | | | | | | 550. | | 1 | | \$51.478 |
| (OSD) Staff Services Manager I (Specialist) | 887.83 | | | \$80,592 | | | | | | | | | | | | | | | | | | | 887. | | | | \$90,592 |
| Cardroom Operating Expenditures | 007.03 | 222 | \$680.000 | \$680,000 | | | | | | | | | | | | | | | | | | | 007. | JJ 751 | | \$680.000 | \$680,000 |
| Licensing Temp Help (Seasonal Clerk) | | | 3000,000 | 2000,000 | | | | | | | | | | \$11.542 | \$11 542 | | | | | | | | | | | \$11,542 | \$11 542 |
| | | | | | | | | | | | | | | \$15,310 | \$15,310 | | | | | | | | | | + | \$15,310 | \$80,592 \$680,000 \$11,542 \$15,310 \$34,523 (\$29,900) (\$349,647) |
| OSD Temp Help (IT Associate) OSD Temp Help (IT Specialist I) | | | \$34,523 | \$24,522 | | | | | | | | | | 313,310 | \$13,510 | | | | | | | | | _ | ·' | \$34,523 | \$13,510 |
| Temp Help Reconciliation | | | (\$29,900) | (\$29,900) | | | | | | | | | | | | | | | | | | | | | + | (\$29,900) | 334,323 (\$30,000) |
| Total GCF (Cardroom) Allotment Savings | | | (\$249.647) | | | - | | | | | | | | | | | | | | | | | | _ | ·' | (\$23,500) | (\$240,647) |
| | 17.634.60 | 44.055 | \$334,976 | | | | | | | | | | 5.864.92 \$1.685 | \$26,852 | 60.42 202 | 5.963.34 \$1.322 | | | 1774 476 | 2.238.77 | 44.954 | 6244.446 | 24 704 | 53 \$6.223 | | \$361,828 | \$3,844,076 |
| alifornia Gambling Control Commission Total | 17,034.00 | 31,333 | \$334,570 | \$2,033,393 | | - | | | | | | | 3,004.32 31,003 | \$20,032 | 2042,732 | 3,503.34 31,322 | | | \$721,470 | 2,230.77 | \$1,201 | \$244,410 | 51,701. | 30,223 | | \$301,828 | \$5,044,070 |
| Bureau of Gambling Control | | | 642.002 | 640.000 | | | | | | | | | | | | | | | _ | | | | | | | \$13.082 | \$13,082 |
| Admin Support - Temp Help Season Clerk | - | | \$13,082 | \$13,082 | 4 336 00 0430 | | | 6242.040 | | | | | | | | | | | | | | | 4.776 | | <u> </u> | \$13,082 | \$13,082 \$212,948 |
| Assistant Bureau Chief | 2 717 28 | \$68 | | \$184.001 | 1,776.00 \$120 1,777.00 \$68 | | | \$212,948 | 1.811.52 | \$68 | | 6422.000 | | | | 8.566.32 \$68 | | | \$590.070 | 8 272 64 | \$68 | \$560.184 | 1,776. | | | | \$1,567,253 |
| Associate Governmental Program Analyst | 2,/1/.28 | \$68 | | \$184,001 | 1,777.00 \$68 | | | \$120,330 | 1,811.52 | 2 \$68 | 6433.033 | \$122,668 | | | | 8,566.32 \$68 | | | \$580,070 | 8,272.64 | 568 | \$560,184 | 23,144. | /6 \$339 | | 6400.000 | |
| C&E North Sac Temp Help (RA Special Agent) | _ | | | | | | | | 905.76 | \$159 | \$122,822 | \$122,822 | | | | | | | | | | | | | <i>'</i> | \$122,822 | \$122,822 \$143,774 |
| C.E.A. | | | 40.000 | | | | | | 905.76 | \$159 | | \$143,774 | | | | | | | | | | | 905. | /6 \$159 | +′ | 40.000 | \$143,774 \$2,469,000 |
| Cardroom Operating Expenditures | _ | | \$2,469,000 | \$2,469,000 | | | | | | | | | | | | | | | | | | | | _ | <i>'</i> | \$2,469,000 | \$2,469,000 |
| Cardroom Overtime | | | | (\$383.940) | | | | | | | \$463,000 | \$463,000 | | | | | | | | | | | | | +′ | \$463,000 (\$383,940) | \$463,000 (\$383,940) |
| Cardroom Temp Help Reconciliation | | | (\$383,940) | (\$383,940) | | | | | | | | | | | | | | | | | | | | | - | (\$383,940) | (\$383,940) |
| Crime Analyst I/II | | | | | | | | | 1,811.52 | 2 \$50 | | \$90,991 | | | | | | | | | | | 1,811. | 52 \$50 | +′ | | \$90,991 \$564,648 |
| Deputy Attorney General III | | | | | | | | | | 5 \$127 | | \$564,648 | | | | | | | | | | | 4,457. | | | | |
| Deputy Attorney General IV | | | | | | | | | 1,776.00 | \$149 | | \$265,007 | | | | | | | | | | | 1,776. | 30 \$149 | +′ | | \$265,007 |
| Deputy Atty Gen IV Exec Unit | | | \$302,040 | \$302,040 | | | | | | | | | | | | | | | | | | | | | | \$302,040 | \$302,040 |
| Executive Assistant | | | | | | | | | 905.76 | 5 \$48 | | \$43,277 | | | | | | | | | | | 905. | | +′ | | \$43,277 \$763,609 |
| Field Representative DOJ | | | | | | | | | 10,335.46 | 5 \$74 | | \$763,609 | | | | | | | | | | | 10,335. | \$6 \$74 | | | \$763,609 |
| GCF Savings Allotment | 1 | | (\$1,017,662) | (\$1,017,662) | | 1 | 1 | | | <u> </u> | + | | | \$514,000 | \$514,000 | | | | | | | | | | \$514,000 | (\$1,017,662) | (\$1,017,662) \$514,000 |
| IGLS Expense | 1 | | | | | 1 | + | | | H H | + | - | | | | | | | | | | | | - | | | \$514,000 |
| IGLS GCF Allotment Savings | 1.014.02 | 599 | | \$179.726 | | | | | | | | | | (\$42,841) | (\$42,841) | | | | | | | | 1.044 | con | (\$42,841) | | (\$42,841) \$179,726 |
| Information Technology Specialist I | 1,811.52 | 2aa | | \$1/9,/26 | | 1 | 1 | | 45.034 | L \$68 | + | \$1.075.750 | | | | | | | | | | | 1,811. | | +/ | | \$1/9,/26 |
| Investigative Auditor II/III/IV (SPEC)/ Auditor I | 1 | | | | | 1 | 1 | | 15,831.41 | | + | \$1,075,750 \$603,494 | | | | | | | | | | | 15,831. | | +' | | |
| Investigative Auditor IV Supervisor/DOJ | 1 | | A | \$54.072 | | 1 | + | | 6,576.00 | \$92 | + | \$603,494 | | | | | | | | | | | 6,576. | JU \$92 | + | Ar 4 | \$603,494 |
| Legal Secretary Exec Unit | 1 | | \$54,072 | \$54,072 | | 1 | 4 | | | I − I − − − | + | | | | | | | | | | | | - | | +' | \$54,072 | \$54,072 |
| Licensing Intake - Temp Help Student Asst. | - | | | | | | \$28,141 | | | 1 1 | + | | | | | | | | | | | | | - | + | \$28,141 | \$28,141 \$14,070 \$636,000 (\$24,031) \$438,441 |
| Licensing Game Review - Temp Help Student Asst. | 1 | | | | | | \$14,070 | \$14,070 | | | | | | | | | | | | | | | | | └─── ′ | \$14,070 | \$14,070 |
| Licensing Intake - Temp Help Student Asst | 1 | · · · · | | | | | \$14,070 | \$14,070 | | | | | | | | | | | | | | | | -1 | <u> </u> | \$14,070 | \$14,070 |
| Office of the Chief expense | 1 | \$63 | 536,000 | \$636,000 | | | | | | | | | | | | | | | | | | | | | \$636,000 | | \$636,000 |
| Office of the Chief GCF Allotment Savings | 1 | | 24,031) | (\$24,031) | | | | | | | | | | | | | | | | | 410 | | | 1 | (\$24,031) | | (\$24,031) |
| Office Technician | 905.76 | \$39 | | \$35,179 | 2,717.28 \$39 | | | \$105,538 | 4,113.52 | \$39 | | \$159,767 | | | | 1,776.00 \$39 | | | \$68,979 | 1,776.00 | \$39 | \$68,979 | | | ↓ ' | | \$438,441 |
| Program Technician II | 1 | | | | 2,138.76 \$38 | 1 | 1 | \$81,269 | | | 1 | | | | | | | | | | | | 2,138. | 76 \$38 | <u> </u> | | \$81,269 \$2,470,000 |
| Prorata and Pension Costs | 1 | \$2,47 | 170,000 | \$2,470,000 | | | | | | | | | | | | | | | | | | | | | \$2,470,000 | | \$2,470,000 |
| | 1 | | | | | 1 | 1 | | 2,192.00 | \$96 | 1 | \$210,021 | | | | | | | | | | | 2,192. | | └─── ′ | | \$210,021 |
| Senior Management Auditor | 1 | | | | | 1 | 1 | | | \$110 | 1 | \$2,198,070 | | | | | | | | | | | 19,942. | | <u> </u> | | \$2,198,070 |
| Special Agent (includes Trainee) | | | 1 1 | | | | | | | \$148 | | \$245,789 | | | | | | | | | | | 1,663. | 00 \$148 | · · · · · · | | \$245,789 |
| Special Agent (includes Trainee) Special Agent in Charge | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Special Agent (includes Trainee) Special Agent in Charge Special Agent Supervisor | | | | | | | | | 6,642.76 | | | \$887,756 | | | | | | | | | | | 6,642. | | | | \$887,756 |
| Special Agent (includes Trainee) Special Agent in Charge Special Agent Supervisor Staff Services Analyst | 865.87 | \$51 | | \$43,786 | 2,740.39 \$51 | | | \$138,578 | 5,127.29 | \$51 | | \$259,281 | | | | 1,017.51 \$51 | | | \$51,454 | 8,133.36 | \$51 | \$411,294 | 17,884. | \$253 | | | \$887,756 \$904,393 |
| Special Agent (includes Trainee) Special Agent in Charge Special Agent Supervisor Staff Services Analyzt Staff Services Manager i | 865.87 905.76 | \$51 \$80 | | \$43,786 \$72,460 | 2,740.39 \$51 16,072.80 \$80 | | | \$138,578 \$1,285,802 | 5,127.29 905.76 | 9 \$51 5 \$80 | | \$259,281 \$72,460 | | | | | | | \$51,454 | | \$51 | \$411,294 | 17,884. 17,884. | 42 \$253 32 \$240 | | | \$904,393 \$1,430,721 |
| Special Agent (Includes Trainee) Special Agent in Charge Special Agent Supervisor Staff Services Analyst Staff Services Manager I Staff Services Manager I Staff Services Manager I | | \$51 \$80 | | | | | | | 5,127.29 905.76 710.40 | 9 \$51 5 \$80 0 \$89 | | \$259,281 \$72,460 \$63,023 | | | | 1,017.51 \$51 1,776.00 \$89 | | | \$51,454 \$157,558 | 8,133.36 | \$51 \$89 | \$411,294 \$157,558 | 17,884. 17,884. 4,262. | 42 \$253 32 \$240 40 \$266 | | | \$904,393 \$1,430,721 \$378,138 |
| Special Agent (includes Trainee) Special Agent Supervisor Special Agent Supervisor Safet Services Managert Suff Services Managert (Supervisor Supervising Management Audior | 905.76 | | | \$72,460 | 16,072.80 \$80 | | | \$1,285,802 | 5,127.29 905.76 710.40 1,065.00 | 9 \$51 5 \$80 0 \$89 5 \$110 | | \$259,281 \$72,460 \$63,023 \$116,992 | | | | 1,776.00 \$89 | | | \$157,558 | 1,776.00 | | \$411,294 \$157,558 | 17,884. 17,884. 4,262. 1,065. | 42 \$253 32 \$240 40 \$266 30 \$110 | 1 1 1 1 | | \$904,393 \$1,430,721 \$378,138 \$116,992 |
| Special Agent (Includes Trainee) Special Agent in Charge Special Agent Supervisor Staff Services Analyst Staff Services Manager I Staff Services Manager I Staff Services Manager I | 905.76 7,206.19 | \$51 \$80 \$336 \$3,08 \$2,292 \$3,08 | 181,969 \$1,436,591 | \$72,460 \$5,033,712 | | | \$56,282 | | 5,127.29 905.76 710.40 1,065.00 86,773.60 | 3 \$51 5 \$80 0 \$89 0 \$110 5 \$1.689 | \$585,822 | \$259,281 \$72,460 \$63,023 \$116,992 \$8,472,197 | 5,864.92 \$1,685 | \$471,159 \$471,159 \$471,159 \$26,852 \$ | \$471,159 | | | | \$157,558 \$858,061 | | \$246 | \$411,294 \$157,558 \$1,198,014 | 17,884. 17,884. 4,262. 1,065. 154,295. | 42 \$253 32 \$240 40 \$266 30 \$110 | \$3,553,128 | \$2,078,695 \$2,440,523 | \$904,393 \$1,430,721 \$378,138 \$116,992 \$18,033,891 |

* FBHR - Fully Burdened Hourly Rate is the full hourly rate of an employee for the actual hours worked. This includes salaries and benefits.

California Gambling Commission Update to Annual Fees (CGCC-GCA-2023-03-R) Attachment 3 Cost Pools, Summaries and Cost Calculations - <u>ALTERNATIVE CONSIDERED</u>

| Cost Pool | Cost Pool Name | Cost Pool Descriptions | Total Amount to Allocate | Cardroom # | TPPPS # | Cardroom % | TPPPS % | Cardroom \$ | TPPPS \$ | Total |
|-------------|------------------------|--|-----------------------------|------------|---------|------------|---------|--------------|-------------|--------------|
| Cost Pool 1 | Even Across All | Even cost to Cardroom and TPPPS, Active and Non-Op | \$7,069,105 | 82 | 26 | 50% | 50% | \$3,534,553 | \$3,534,553 | \$7,069,105 |
| Cost Pool 2 | Application Split | Workload based on average # of applications | \$2,000,747 | 1,058 | 4,015 | 21% | 79% | \$417,266 | \$1,583,481 | \$2,000,747 |
| Cost Pool 3 | Entity Split | Workload based on # of Entities | \$8,472,197 | 82 | 26 | 76% | 24% | \$6,432,594 | \$2,039,603 | \$8,472,197 |
| Cost Pool 4 | Commission Actions | Workload based on # of Commission Actions | \$1,313,951 | 995 | 1,964 | 34% | 66% | \$441,832 | \$872,119 | \$1,313,951 |
| Cost Pool 5 | Cardroom Only Costs | Allocate to Active and Non-Op evenly | \$1,579,537 | 1 | 0 | 100% | 0% | \$1,579,537 | \$0 | \$1,579,537 |
| Cost Pool 6 | TPPPS Only Costs | Allocate to Active and Non-Op evenly | \$1,442,430 | 0 | 1 | 0% | 100% | \$0 | \$1,442,430 | \$1,442,430 |
| TOTAL | | | \$21,877,967 | | | | | \$12,405,782 | \$9,472,185 | \$21,877,967 |

| Entity Type | Cost Pool 1 Even Across All | Cost Pool 2 Application Split | Cost Pool 3 Entity Split | Cost Pool 4 Commission Actions | Cost Pool 5 Cardroom Only Costs | Cost Pool 6 TPPPS Only Costs | TOTAL All Cost Pools |
|-------------|--------------------------------|----------------------------------|-----------------------------|-----------------------------------|---------------------------------------|---------------------------------|-------------------------|
| Cardroom | \$3,534,553 | \$417,266 | \$6,432,594 | \$441,832 | \$1,579,537 | \$0 | \$12,405,782 |
| TPPPS | \$3,534,553 | \$1,583,481 | \$2,039,603 | \$872,119 | \$0 | \$1,442,430 | \$9,472,185 |
| TOTAL | \$7,069,105 | \$2,000,747 | \$8,472,197 | \$1,313,951 | \$1,579,537 | \$1,442,430 | \$21,877,967 |

| Entity Type | Number Active | Number Non-Op | Total Authorized Tables (All) | Total Authorized Tables (Active) | Total Number Licensed Employees (All) | Total Number Licensed Employees (Active) | |
|-------------|---------------|---------------|-------------------------------|-------------------------------------|---|--|--|
| Cardroom | 55 | 27 | 2,202 | 2,075 | N/A | N/A | |
| TPPPS | 20 | 6 | N/A | N/A | 3,911 | 3,838 | |

| Entity Type | % Attributable to | Cost Pools 1 and 2 % Attributable to Non-Op Licensees | Cost Pool 1 \$ Attributable to Active Licensees | | | | | Cost Pool 3 \$ Attributable to Non-Op Licensees | | | | | | Cost Pool 6 \$ Attributable to Non- Op Licensees |
|-------------|-------------------|---|--|-----------|-------------|----------|-------------|---|-----------|-------|-------------|-------|-------------|--|
| Cardroom | 94.23% | 5.77% | \$3,330,698 | \$203,855 | \$393,200 | \$24,066 | \$6,432,594 | \$0 | \$441,832 | \$0 | \$1,579,537 | \$0 | \$0 | \$0 |
| TPPPS | 98.13% | 1.87% | \$3,468,579 | \$65,973 | \$1,553,925 | \$29,556 | \$2,039,603 | \$0 | \$872,119 | \$0 | \$0 | \$0 | \$1,442,430 | \$0 |
| TOTAL | | | \$7,069,105 | | \$2,00 | 0,747 | \$8,47 | 2,197 | \$1,31 | 3,951 | \$1,57 | 9,537 | \$1,4 | 442,430 |

| Entity Type | Total Amount of Annual Fee Owed | Amount to be Paid by Non-Ops | Per-Table Cost | Per-Employee Cost |
|-------------|------------------------------------|---------------------------------|----------------|-------------------|
| Cardroom | \$12,405,782 | \$8,442 | \$5,869 | N/A |
| TPPPS | \$9,472,185 | \$15,922 | N/A | \$2,443 |
| TOTAL | \$21,877,967 | \$323,450 | \$12,177,861 | \$9,376,656 |

Small Business Comparison to Proposed Regulations:

| Industry | Total Number of Businesses | Small Businesses | Small Business Ratio | Statewide Impact (Cost or Savings) Typical Businesses | Statewide Impact (Cost or Savings) Small Businesses | Statewide Total Imapct by Industry | Impact per Typical Business | Impact per Small Business |
|----------|-------------------------------|------------------|----------------------|---|---|---------------------------------------|--------------------------------|------------------------------|
| Cardroom | 82 | 73 | 89.02% | -\$527,902 | \$527,902 | \$0 | -\$58,655.78 | \$7,231.53 |
| TPPPS | 26 | 22 | 84.62% | -\$1,425,674 | \$1,425,674 | \$0 | -\$356,418.50 | \$64,803.36 |
| | | | TOTAL | -\$1,953,576 | \$1,953,576 | \$0 | | |

Small Business Comparison to Current Regulations:

| Industry | Total Number of Businesses | Small Businesses | Small Business Ratio | Statewide Impact (Cost or Savings) Typical Businesses | Statewide Impact (Cost or Savings) Small Businesses | Statewide Total Imapct by Industry | Impact per Typical Business | Impact per Small Business |
|----------|-------------------------------|------------------|----------------------|---|---|---------------------------------------|--------------------------------|------------------------------|
| Cardroom | 82 | 73 | 89.02% | -\$298,264 | \$697,788 | \$399,524 | -\$33,140.44 | \$9,558.74 |
| TPPPS | 26 | 22 | 84.62% | -\$1,738,145 | \$1,380,268 | -\$357,877 | -\$434,536.25 | \$62,739.45 |
| | | | TOTAL | -\$2,036,409 | \$2,078,056 | \$41,647 | | |

PLEASE NOTE: CALCULATION OF FIGURES MAY BE OFF DUE TO ROUNDING